

## EXHIBIT 4 Alternatives to Performance Criteria and Specifications

All proposals must comply with performance criteria and specifications as described in the *Leased Space Requirements, 2005 Edition*. Proposers are encouraged to offer more cost effective alternatives without compromising building performance using the format below:

Please Note: Acceptance of a proposal shall not indicate the State's acceptance of non-conforming work and work not meeting the minimum criteria as set forth in the *Leased Space Requirements, 2005 edition*.

- The proposal must clearly identify and explicitly define any deviations from the performance criteria and specifications of the *Leased Space Requirements* and/or Agency Addendum.
- The proposed alternatives shall clearly identify why the acceptance of the proposed alternative would be advantageous to the State.
- The burden of proof of the merit of any proposed alternative is the responsibility of the Proposer.
- The State reserves the right to allow all Proposers an opportunity to submit revised Proposals based upon revised requirements.

Please provide information in the following format regarding alternatives to the performance criteria and specifications that are being offered:

### Format for Proposing Alternatives

Page #	Section #	Category/ Title	Item	Alternative Proposed	Benefit to the State